

Newsletter

Third Quarter 2023

Expo 2023 Doha

Once again showcases Qatar
to the world

First A1 International Horticultural
Exhibition in the Middle East

Cityscape Qatar 2023

30+ Speakers | 5000+ Visitors
| 35+ Developers

24-26 October at DECC

Investor Spotlight

VFarms

Q&A with Andrey Martirosov,
Founder and CEO



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FOREWORD

Welcome to the third edition of Invest Qatar's newsletter for 2023.

This quarter has marked a significant milestone as we celebrated our fourth anniversary. This occasion provided us with an opportunity to reflect on our journey thus far, celebrating our achievements while envisioning the future of Qatar's economic diversification. Since our inception, Invest Qatar has played a pivotal role in attracting foreign direct investment (FDI), fostering a favourable business journey for investors and contributing to the sustainable economic growth of Qatar.

In our pursuit of these goals, we hosted two enlightening workshops. The first was held in collaboration with the Ministry of Commerce and Industry, titled 'the Investment Climate Workshop', emphasising the country's commitment to creating a business-friendly environment. Also, we organised the Nation Branding Workshop, which aimed at exploring the intersection between nation branding and FDI attraction.

On the global stage, our participation at the China International Fair for Investment and Trade (CIFIT) 2023 in Xiamen, China, was a significant highlight. This event served as a dynamic platform to spotlight Qatar's economic strength and its role in the global investment landscape. We showcased Qatar's priority sectors, including advanced manufacturing, finance, digital services, education, health, technology and infrastructure investments, all instrumental in driving economic growth and fostering Qatar-China partnerships. Furthermore, our active business engagements were extended to Hong Kong, where we participated in the Belt and Road Summit, uniting government and business leaders for discussions on multilateral cooperation and business opportunities. In partnership with the Consulate General of the State of Qatar in Hong Kong, we also hosted an

informative business roundtable for senior business leaders, offering insights into Qatar's investment potential and opportunities.

Our commitment to international partnerships continues. During this quarter, we signed a strategic agreement with the Japan External Trade Organization (JETRO) to strengthen economic ties, with a specific focus on healthcare, agriculture and ICT. Furthermore, during the 8th Qatar-Singapore High-Level Joint Committee Meeting, we announced our collaboration with Enterprise Singapore. This partnership aims to promote innovation and investment across different sectors, such as smart cities, transportation, logistics, manufacturing, fintech, medical technology (medtech) and education.

Looking ahead, major events are on the horizon. A significant event is Expo 2023 Doha, opening its doors from 2 October 2023 to 28 March 2024. With the participation of 80 countries and an expected three million visitors, Expo 2023 Doha is a testament to Qatar's position as a thriving hub for the international community, hosting the first international horticulture exhibition in the Middle East and North Africa. We invite you to explore the diverse activities available at this remarkable event and meet our team. Furthermore, Invest Qatar will be joining the state delegation at Web Summit in Lisbon, connecting with the global tech community and introducing them to the upcoming Web Summit Qatar.

In the upcoming quarter, we look forward to sharing more business updates and unveiling new milestones to conclude 2023 on a high note.



EXPO 2023 DOHA

In a renewed testament to the country's position as a thriving hub for the global community, Qatar is set to host Expo 2023 Doha, the first ever international horticultural exhibition in the Middle East and North Africa. Under the theme 'Green Desert - Better Environment', the event aims to inspire and inform the international community about creative solutions to mitigate desertification. It will provide an opportunity for collaboration and discussion and will showcase the latest advancements in sustainable agriculture, environmental awareness and technology.

Organised in collaboration with the Bureau International Des Expositions (BIE) and the International Association for Horticultural Producers (AIPH), the event takes place from 2 October 2023 to 28 March 2024, at Al

Bidda Park. It provides a platform for change and a call for global consciousness and individual involvement.

Invest Qatar is pleased to join this mega event and be part of a dedicated pavilion in collaboration with the Ministry of Commerce and Industry (MoCI). Through a line-up of events and panel discussions, this pavilion serves as an engaging platform to showcase investment opportunities in Qatar and promote the country's commitment to sustainability and green initiatives. Furthermore, it highlights the country's strides in modern agriculture, technology and innovation.

Green Desert, Better Environment

Held under the theme of 'Green Desert, Better Environment', the Expo 2023 Doha spans four key pillars.



Modern Agriculture

Providing innovation, research, and scientific advancements to produce safe, sustainable and affordable food for the increasing population of the world.



Technology & Innovation

Incorporating new techniques and creating innovative solutions to advance a green future..



Environmental Awareness

Raising global awareness to promote a long-term change in attitudes and behaviour towards the environment



Sustainability

Maintaining biodiversity and ecological balance, whilst acknowledging different needs while raising awareness about economy, technology, environment and social sciences.

Green Desert:

A pathway to enhancing the environment, achieving food security and promoting sustainable agriculture

The global agricultural market is set for significant growth, driven by a rising population and heightened food security awareness. With the world's population projected to reach 9.8 billion by 2052 and 9.2% already facing hunger, action is imperative.

The latest Invest Qatar report, produced in collaboration with EY, highlights the growth potential within Qatar's te agriculture sector. It also identifies key drivers boosting the sector's promising business opportunities

and highlights how Qatar has emerged as a pioneer in sustainable agriculture, harnessing advanced technologies and global collaborations. Recognised first in the MENA region for food security, Qatar strategically employs cutting-edge technologies and collaborations to address these challenges. Technological advancements, including automation, AI, blockchain and vertical farming, are revolutionising Qatar's agricultural landscape.

Qatar's emerging agricultural sector holds great promise for extensive production in the region.

Accessibility to Capital	Government Initiatives	Resilient Transport & Logistics	Growing Demand	Support Systems
<ul style="list-style-type: none"> 16 industrial facilities for the food & beverage sector under the Jahiz 2 initiative by the Qatar Development Bank (QDB). Low tariffs for productive farms, including electricity tariffs of 0.07/kWh and water tariffs of 5.2/m³. 50+ establishments and partnerships with leading technology companies and R&D centres through Qatar Science & Technology Park. Capacity to increase production, 51,354 hectares of cultivatable land is uncultivated. 	<ul style="list-style-type: none"> Qatar National Food Security Strategy targets to increase vegetable production to reach 70% self-sufficiency in greenhouse vegetables by 2023. Qatar National Research Fund (QNRF) and Ministry of Municipality and Environments (MME) joint Food Security project for the development of sustainable food systems in Qatar. Partnerships between Qatar Free Zones Authority(QFZA) and the MME to create investment opportunities in agritech. 	<ul style="list-style-type: none"> Global connectivity through HIA and Hamad Port with one of the world's largest air cargo carriers. Among the top 30 globally on the logistics performance index for international shipments, infrastructure, and timeliness. Geographically diversify trade partners for critical commodities. Exemption from customs duties on imported raw materials and machinery. 	<ul style="list-style-type: none"> Increase in population creating momentum for the food security programme. A growing percentage of shoppers are insisting on organic or clean food. Organic Packaged food and beverages consumption in Qatar grew from \$17.2m in 2021 to \$20m this year. 	<ul style="list-style-type: none"> Qatar International Agriculture Exhibition (AgriteQ 2022) provided an opportunity for investors to collaborate on the latest agricultural technologies. IPA Qatar's MoU with Wadi Water will enable the company to invest in innovative technologies in the agriculture industry. Mahaseel, owned by Hassad Food, supports local agricultural production and private-sector investments in agritech innovation. Ministry of Municipality and Environment (MME) has launched the investment portal 'Foras' to promote public-private partnership.

For more insights into Qatar's agriculture sector and growth prospects, [download the full report](#)

KEY HIGHLIGHTS:

1st Country in the MENA region to host the exhibition

80+
participating countries

179 days
of celebration

3+mn
expected visitors

1.7mn sqm
area reserved (Al Bidda Park)

CITYSCAPE QATAR 2023

Cityscape Qatar 2023, hosted from 24 to 26 October at the Doha Exhibition and Convention Centre (DECC), is generating significant excitement as it approaches its **11th edition**.

With over **50 exhibitors** set to participate, the event showcases the growing potential and attractive opportunities within Qatar's real estate sector. It also brings together numerous industry professionals, experts and investors, all eager to explore the promising prospects that real estate investments offer in Qatar. Furthermore, the event will provide

valuable insights into the latest trends shaping the country's real estate landscape.

Co-located alongside INDEX Design Qatar and The Big 5 Construct Qatar, Cityscape Qatar gives attendees comprehensive access to all three exhibitions. With one registration pass, participants can enjoy top-tier insights, networking opportunities and visitor perks at the premier real estate, design and construction event in the Middle East.

30+ Speakers	5000+ Visitors	35+ Developers	50+ Media Partnerships
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Invest Qatar at Cityscape 2023

As a strategic partner, Invest Qatar will spotlight the supportive environment for foreign real estate investors, underscoring the manifold benefits and privileges of investing in this vibrant sector. Featured within the Government Pavilion, this participation

underscores Invest Qatar's dedication to promoting the national real estate strategy by presenting opportunities to potential investors within local, regional and international communities.

Visit our team in the Government Pavilion and don't miss our participation in the 'Cityscape Talks'!

For more information, visit: [Cityscape Qatar 2023](#)



QATAR'S REAL ESTATE MARKET



ONE OF THE FASTEST-GROWING SECTORS IN QATAR

- Driven by a number of factors, including high GDP growth and influx of population, accompanied by employment opportunities and favourable government policies, the real estate sector holds substantial growth potential and lucrative opportunities.
- Qatar introduced unprecedented property ownership reforms that provide non-Qataris the eligibility to own property and invest in the real estate sector.
- An array of privileges are offered for investing in the real estate sector, such as permanent residency, providing free health care, education/ tuition and the ability to invest in certain commercial activities.
- Financial institutions offer attractive mortgage loans, appealing to investors and homebuyers, with competitive rates and flexibility.
- The growing diversity of properties and a range of cultural and entertainment attractions make Qatar an ideal location for real estate projects.

INVESTOR SPOTLIGHT

VFARMS

Q&A with Andrey Martirosov, Founder and CEO



"Qatar's needs align perfectly with our expertise and we are proud to support the country's efforts."



" VFarms produces and distributes high-tech indoor cultivation facilities equipped with autonomous water supply generators and solar panels to grow crops, vegetables, mushrooms, berries and fodder."

01. Can you provide a brief introduction about VFarms and its core business?

Founded in 2021, and located in Doha, VFarms produces and distributes high-tech indoor cultivation facilities equipped with autonomous water supply generators and solar panels to grow crops, vegetables, mushrooms, berries and fodder. With an ethos rooted in environmental, social and governance principles, VFarms helps agriculture companies build reliable, climate-resilient and eco-friendly farming and irrigation systems. Additionally, VFarms aids humanitarian organisations in addressing food supply emergencies and supports remote communities to build reliable food production systems.

02. What have been VFarms' major milestones or achievements?

We assembled the world's first indoor farming facility in Qatar that does not require an external water source. Additionally, we integrated vertical farming technology, partially supplied with renewable energy sources, to harvest vegetables grown in the extreme climate of Qatar for the first time in the country's history. We are researching mushroom and potato cultivation using indoor farming technology. We have developed a successful self-funded prototype to demonstrate proof of concept that is in the process of moving towards commercialisation. We plan to showcase our innovative solutions at Expo 2023 Doha.

03. Can you elaborate on the other benefits of your technology beyond sustainability?

VFarms' technology enables the production of the highest quality products without being tied to the nuances of a certain geography or region. Our advanced artificial climate technologies enable farmers to customise the conditions to what is ideal for each specific produce. This flexibility enables countries irrespective of their geography or climate to grow a wide range of organically clean produce with the finest taste and quality consistently throughout the year.

04. Why did you decide to open operations in Qatar?

Qatar's needs align perfectly with our expertise and we are proud to support the country's efforts. Recent global supply chain challenges have reinforced the need for countries to prioritise food security, while Qatar's National Vision 2030 expresses the importance of finding an alternative to water desalination. Our technology allows year-round food production in harsh climatic conditions without the need for external water sources, so it directly addresses Qatar's key strategic objectives.

05. How important will partnerships be as you seek to develop a tech and education hub in Qatar?

Partnerships for the development of a technological and educational hub in Qatar hold special significance. Any projects of strategic importance for the country's development cannot be successfully implemented without support at both the public and private levels. Together, we want to create the infrastructure that will attract the brightest and most ambitious scientists from around the world and connect them with academics, major technology companies and ambitious startups here in Qatar.

06. Finally, what role do you see Qatar and VFarms playing in supporting food security globally?

Food security has become relevant worldwide, due to various reasons. All independent nations should have their own self-sufficient food production base to ensure safe and stable supply for their population. The first country that can address food security by implementing the most advanced and green technologies will become the global capital for designing, creating and integrating the most effective solutions worldwide. At VFarms, we believe that Qatar will be that country.

ECONOMIC INSIGHTS

Economic Highlights Globally and in Qatar



2.7%

Qatar's Q1 GDP growth (y-o-y)



4.1%

Qatar's Q1 non hydrocarbon sector growth (y-o-y)



QAR126bn -

Qatar's trade surplus in first half of 2023

Global economic activity continues to slow in the third quarter of 2023, despite the halt in monetary tightening in major markets. In the World Economic Outlook (WEO) July 2023 update, the International Monetary Fund (IMF) projected that global growth would slow from 3.5% in 2022 to 3% in 2023, a 0.4% decrease from the April 2023 WEO outlook. Growth expectations vary significantly among regions. Emerging and developing economies are anticipated to outpace the global average with a growth rate of 4% in 2023, whereas advanced economies are forecasted to experience more modest growth at 1.5%. In the Middle East North Africa (MENA) region, the growth rate is projected to decline from 5.4% in 2022 to 2.6% in 2023.

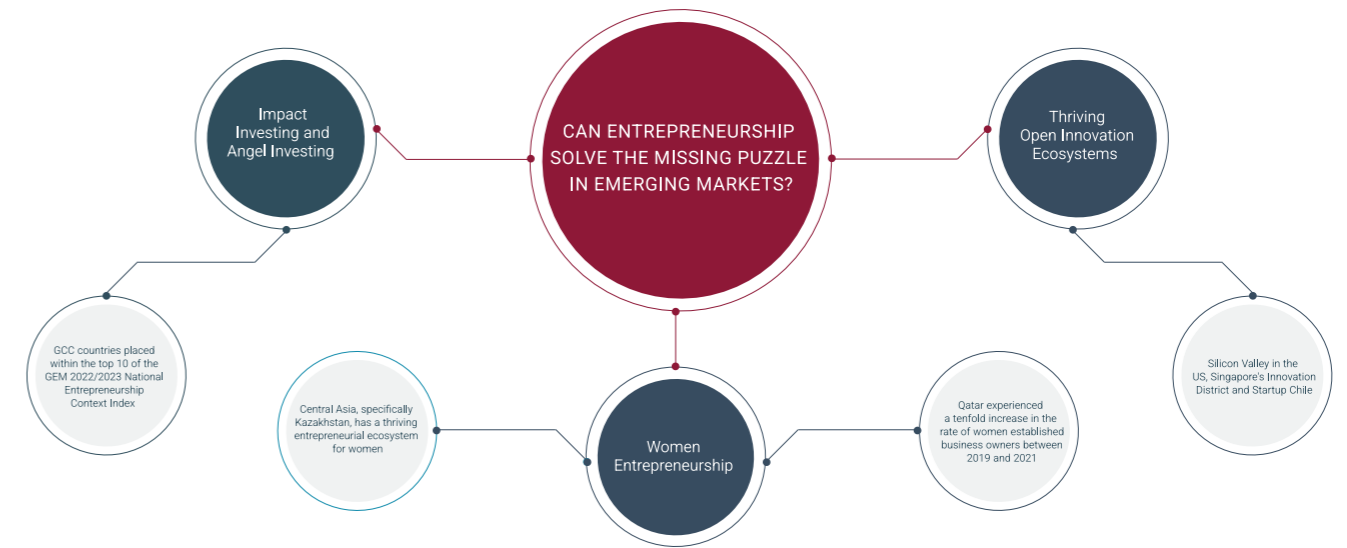
In the first half of 2023, monthly indicators, such as the PMI, trade, and credit growth have signalled the

continuation of economic activity in Qatar. Also, the Planning and Statistics Authority's latest GDP estimates for the first quarter of 2023 show growth of 2.7% (y-o-y) due to solid growth in the hydrocarbon sector of 4.1% (y-o-y).

Merchandise trade declined worldwide in June, due to weakness in global manufacturing. However, in the first half of 2023, Qatar recorded a strong trade position. Trade accounts show QAR 181bn in exports and QAR 55bn in imports, resulting in a trade surplus of QAR 126bn. This represents a decrease of nearly QAR 47bn or 27%, compared to the first half of 2022. Qatar also continues to enjoy a fiscal surplus, which reached QAR 10bn in Q2 2023, bringing the total for the first half of the year to QAR 29.7bn.



WEF Agenda: Is entrepreneurship the missing piece in the puzzle of emerging markets?



Entrepreneurship has emerged as a powerful catalyst for economic transformation and sustainable development, particularly in emerging markets. Notably in Malaysia, Colombia, Ecuador, and Paraguay, entrepreneurship takes centre stage as a catalyst for economic transformation, where micro,

small, and medium-sized enterprises (MSMEs) drive job creation and economic growth. In a recent article for the World Economic Forum (WEF) Agenda, Sheikh Ali Alwaleed Al-Thani, CEO, Invest Qatar, highlights the four keys to entrepreneurial success in emerging markets. [Read more](#)

Healthcare advancements in Qatar: Growth and investments prospects



Qatar's healthcare sector is positioned for significant growth and innovation in line with global trends. The Institute for Health Metrics and Evaluation predicts a threefold increase in global health spending by 2050, driven by heightened health awareness, technology advancements and the Gulf Cooperation Council's (GCC) substantial healthcare infrastructure investments. Qatar stands out with state-of-the-art facilities, a thriving medical technology (MedTech) sector (expected to grow at a 6% CAGR by 2026), and strong support for startups through entities like Qatar Science & Technology Park (QSTP).

[Read more](#)

QATAR BUSINESS UPDATES

Ministry of Commerce and Industry (MoCI)



The third quarter of 2023 saw the introduction of a range of initiatives aimed at advancing the local business ecosystem. Working in collaboration with the Ministry of Labour, the Ministry of Justice, and the Ministry of Interior, a new suite of e-services was launched to expand single-window services and simplify company registration procedures. These updated services enable investors to take full advantage of digitised services without having to visit the relevant ministry's website or headquarters to complete any required processes.

In line with its efforts to support entrepreneurship in the country, and develop small and medium-sized projects, the Ministry held an open meeting with several entrepreneurs, small and medium-sized businesses, and home-based projects' owners to discuss the challenges they face and explore possible solutions.

For the latest MoCI news and updates, visit: moci.gov.qa

Qatar Financial Centre (QFC)

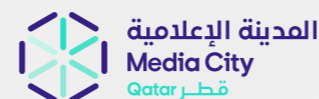


The QFC organised engagements during this quarter, aiming to foster international relations and strategic partnerships. Firstly, the QFC held a meeting with the President and members of the Law Society of England and Wales, facilitating an insightful discussion on legal matters within the context of economic development. In addition, the QFC hosted a delegation from China, building on Qatar's friendly relations with the East Asian country through a productive dialogue around identifying mutually beneficial opportunities.

Collaboration (MoC) with the Qatar Stock Exchange (QSE) and the Malaysian Rating Corporation Berhad (MARC) to jointly enhance the financial market, not only in Qatar, but also in broader global contexts. The QFC experienced steady growth during this quarter, registering more than 60 local and international companies from various sectors. Looking ahead, the QFC is poised to launch its ambitious digital assets initiative and unveil its comprehensive 2030 Strategy.

For the latest QFC news and updates, visit: qfc.qa

Media City Qatar



The date for the upcoming fourth edition of the 'Qatar Economic Forum, Powered by Bloomberg' has been officially confirmed. This edition, which solidifies the forum's increasing popularity among global business leaders, is scheduled to take place from 14 to 16 May 2024, in Doha.

HE Sheikh Ali bin Abdullah bin Khalifa Al Thani, Chairman of the Higher Organising Committee of Qatar Economic Forum and CEO of Media City Qatar, commented: "Anticipation is building for the upcoming edition of the Qatar Economic Forum, as we gear up to host another impactful event that brings together global thought

leaders, industry pioneers and influential decision-makers. The Forum stands as a beacon of economic dialogue, not only for Qatar but for the entire region. As we approach the new edition, we are committed to continuing our legacy of fostering meaningful conversations that shape the trajectory of economies. We look forward to the invaluable insights and connections that will emerge from this esteemed gathering."

For any further information about Media City, please contact: info@mediacity.qa

Qatar Science & Technology Park (QSTP)



QSTP received many delegations during the third quarter of 2023. QSTP hosted senior officials from Uzbekistan's Ministry of Higher Education, Science and Innovation who were introduced to the entrepreneurship ecosystem in Qatar and learned about QSTP's various programmes that support tech innovation and development. Furthermore, a delegation representing Singapore Enterprises, accompanied by representatives from various med-tech startups, recently embarked on a visit to QSTP. Their primary objective was to delve into promising business expansion prospects within Qatar. Additionally, the Royal Embassy of Thailand in Qatar has expressed keen interest in forging a potential collaboration with QSTP. Their aim is to jointly elevate

the realms of technology and innovation in both nations.

QSTP was also an active participant in the Carbon Markets workshop, organised by the Ministry of Environment and Climate Change, where discussions centered on climate finance mechanisms. The organisation is now eagerly anticipating its involvement in upcoming events, including the International Horticulture Expo 2023 Doha and Rowad Qatar 2023, among numerous other engagements on the horizon.

For the latest QSTP news and updates, visit: qstp.org.qa

Qatar Free Zones Authority (QFZ)



QFZ witnessed another dynamic quarter with diverse business engagements. On the international level, HE Ahmad Al-Sayed, Minister of State and Chairman of QFZ, participated in the 8th meeting of Qatar-Singapore High-Level Joint Committee and met with senior officials and executives of leading companies in Singapore. The meetings aimed to strengthen bilateral relations and foster strategic partnerships. Other key international engagements included the participation in the first edition of the "Vision Golfe" forum in France and speaking in a panel discussion on the investment opportunities in key sectors, such as green energy, manufacturing, renewable energy, emerging technology and digital transformation.

Additionally, QFZ joined the State delegation in the 23rd China International Fair for Investment and Trade (CIFIT).

QFZ also announced its collaboration with Qatar Development Bank (QDB), in an initiative that aims to strengthen and enhance the investment climate in Qatar. This collaboration will enable investors to access QDB's broad range of financial services, programmes and advisory services.

For the latest QFZ news and updates, visit: qfz.gov.qa

New ventures

Qatar's business community has welcomed new joiners during the third quarter of 2023. Some of the recently licensed companies



QATAR BUSINESS UPDATES

Business Engagements



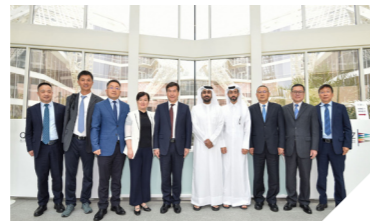
In the 8th Belt and Road Summit in Hong Kong, Mr Saleh bin Majid Al-Khulaifi, Assistant Undersecretary for Industry and Business Development Affairs, the Ministry of Commerce and Industry, participated in a session titled: 'Business and Investment Outlook in the Middle East Market'.



QFC hosted a delegation from the Bank of China (BOC) Group. From left: Mr Yousuf Al-Jaida, QFC CEO; Mr LIN Shengqiang, President and CEO, BOC QFC Branch and Mr LIU Jin, Vice Chairman and President, BOC.



MCQ has signed a new multi-year contract with Bloomberg Media, securing the annual 'Qatar Economic Forum, Powered by Bloomberg until 2027'.



QFZ welcomed an official delegation from Zhengzhou City, China, headed by Mr Hu Qiang, Deputy Mayor of Zhengzhou Municipal People's Government in a visit to Ras Bufontas Free Zone.



QSTP welcomed senior delegations from Singapore and Thailand and held the latest 'Meet the Expert' session in collaboration with iHorizons. From left: visits of Singapore and Thailand delegations and highlights from the session.

UPCOMING EVENTS

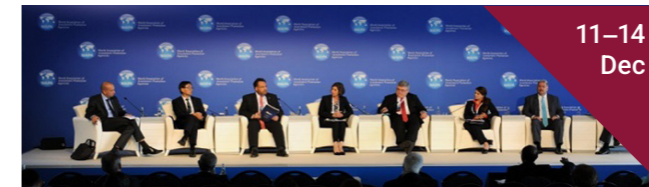


Web Summit Lisbon

13 - 16 November 2023

Web Summit Lisbon 2023 is a four-day global technology event held in Lisbon, Portugal, uniting Fortune 500 companies, startups and influential speakers to explore the future of technology, innovation, and investment. Within this dynamic environment, the Qatar Pavilion offers a glimpse into cutting-edge technological advancements and presents enticing global investment prospects. With 70,000 participants, including over 1,000 investors and 2,300 startups from 160+ countries, it serves as a platform for networking, showcasing industrial advancements and exploring global investment opportunities.

Read more: [Web Summit Lisbon](#)



27th World Investment Conference

11-14 December 2023

Since its inception in 1995, the WAIPA World Investment Conference (WIC) has been a crucial platform for Investment Promotion Agencies (IPAs) worldwide. It addresses pressing economic and social issues impacting global investment flows. The conference features panel discussions, networking opportunities, and social events with participation from influential figures, including business leaders and economists. With 26+ years of success, WIC continues to unite global leaders, fostering economic growth and community development. The 27th WIC will take place at the India International Convention And Expo Center in New Delhi, India.

Read more: [27th World Investment Conference](#)

Stay tuned for our upcoming events on invest.qa

MEET THE INVEST QATAR TEAM



Amna Khalid Al-Mannai

Marketing Specialist

What inspired you to pursue a career in marketing, and could you share your journey and experiences that led you to your current role with Invest Qatar?

I have always been fascinated by the power of storytelling and communication. What initially inspired me to pursue a career in marketing is the unique blend of creativity and strategic thinking it offers. I am passionate about the ability to create compelling campaigns, design engaging visuals and develop innovative concepts that resonate with people. My professional journey began as a marketing coordinator at the Commercial Bank, where I learned the importance of strategic planning, meticulous execution and building strong stakeholder relationships. This experience paved the way for my current role at Invest Qatar. As a marketing specialist, I am responsible for developing and executing marketing campaigns aimed at showcasing Qatar as a premier investment destination and raising awareness of Invest Qatar's services. This role seamlessly aligns with my passion for marketing and contributing to Qatar's economic development.

What is the most significant milestone or achievement that you can share from your career journey at Invest Qatar?

One significant milestone in my career was the successful out-of-home advertising campaign I led at Hamad International Airport during the World Cup. From conceptualisation to execution, I played a pivotal role in streamlining the coordination among various departments and organisations, ensuring we met strict deadlines and receiving positive feedback from partners and observers. Additionally, my participation in the

organising committee for the Qatar Economic Forum (QEF) in 2022 profoundly deepened my knowledge of marketing strategy and execution. These milestones not only underscore my personal development, but also highlight Invest Qatar's rapid expansion.

“ I am passionate about the ability to create compelling campaigns, design engaging visuals and develop innovative concepts that resonate with people. ”

In the dynamic and ever-changing field of marketing, what are some of the key lessons or insights you've gained during your career that have helped you excel in your role at Invest Qatar?

The field of marketing is incredibly dynamic and it is important to stay ahead of the curve. I have learnt that continuous learning and knowledge sharing are essential and I am currently developing strategies to instil a learning culture within our organisation. Additionally, I have registered for the CFA ESG Investing exam to embrace the increasing significance of Environmental, Social and Governance (ESG) factors in marketing. My experiences at the World Forum for FDI in Scotland and the study mission in Paris with Business France have also been enlightening, and they have emphasised the power of tailored messaging and the importance of strong stakeholder engagement. These insights have enriched my skill set and enabled me to thrive in the dynamic marketing landscape.

LATEST NEWS

From vision to reality: Celebrating Invest Qatar's four-year anniversary



As Invest Qatar marks its fourth anniversary, it reflects on its role in attracting FDI and improving Qatar's business environment. With over 70 policy recommendations and 85 publications, Invest Qatar continues to advance the nation's economic growth and global appeal to investors.

[Read more](#)

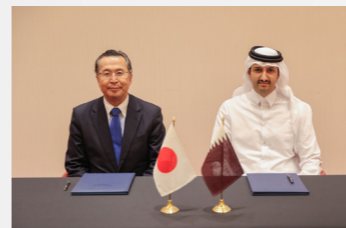
Invest Qatar and Enterprise Singapore announce agreement to elevate economic cooperation



Invest Qatar and Enterprise Singapore have solidified their commitment to economic cooperation with an MOU signed during the 8th Qatar-Singapore High-Level Joint Committee Meeting. Prime Minister HE Sheikh Mohammed bin Abdulrahman bin Jassim Al-Thani and Prime Minister HE Lee Hsien Loong witnessed the signing of several MOUs.

[Read more](#)

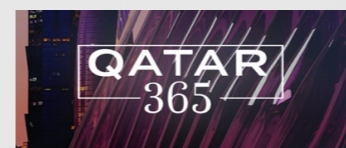
Invest Qatar partners with JETRO to promote bilateral trade and investment



Invest Qatar has entered into a strategic partnership with the Japan External Trade Organization (JETRO) to further develop investment and trade between the two countries. The Memorandum of Understanding (MoU) was signed by Sheikh Ali Alwaleed Al-Thani, CEO of Invest Qatar, and Norihiko Ishiguro, Chairman and CEO of JETRO, in the presence of Japan's Prime Minister, Mr Fumio Kishida, and Qatar's Minister of Commerce and Industry, Sheikh Mohammed Bin Hamad Bin Qassim Al-Thani.

[Read more](#)

Media City Qatar and Euronews launch 'Qatar 365'



As part of a strategic partnership, Media City Qatar (MCQ) and Euronews have launched a series of special content, titled 'Qatar 365'. The series aims to showcase Qatar's opportunities and advancements within the global community. For more stories, check out: [Qatar 365](#)

Qatar's free zones offer hedge against uncertain world



In an interview with the fDi Intelligence, Sheikh Mohammed H. F. Al-Thani, CEO of the Qatar Free Zones Authority (QFZ), highlights how Qatar's free zones provide businesses with a strategic option "to hedge their operations in an ever-more uncertain global landscape".

[Read the full interview](#)

WHY QATAR

Stable and resilient economy



High credit quality
(S&P: AA, Fitch: AA-, Moody's: Aa3)



8% average **annual GDP growth** the past 20 years



1st investment momentum globally (fDi intelligence 2023)



1st for entrepreneurship in the Arab world (GEM 2021-22)



Stable currency & favourable financing options

Lifestyle and community



Safest country in the world as per Numbeo safety index



More than **85 nationalities**



Best healthcare system in the Arab World (Numbeo - Quality of Life Index 2023)



World-renowned **museums, galleries and exhibitions**



Home to **international sporting events**

Strategic location and connectivity



\$8.5 trillion in combined GDP within 3,000 km of Qatar



80 % of the world's population within a 6-hour flight



2022 world's best passenger airline, airport & air cargo carrier



Direct connections to 180+ markets by air and sea



15+ direct shipping lanes including Oman, Pakistan, India, Uruguay & South Korea

World-class talent pool



1st in the Arab world for entrepreneurship focus



4th most attractive country in the world for talent



2,000+ STEM graduates annually



15+ renowned international universities & institutes



English widely spoken

Supportive business ecosystem



Up to 100% foreign ownership



1st for business efficiency in GCC (IMD World Competitiveness 2023)



Business-friendly environment with a strong & efficient legal framework



Competitive tax system (no personal income tax)



Stability safeguarded by **world-class institutions & regulations**

Future ready infrastructure



1st globally for General Infrastructure in the **Global Innovation Index (WIPO 2022)**



World-leading digital infrastructure 4th in **5G leadership index with 99% internet penetration**



More than a quarter of Middle East trade passes through Hamad Port



Free zones ensure a smooth setup & connect investors with opportunities



Well-designed industrial parks

HOW WE CAN HELP YOU

Our services



Information on the business & regulatory environment



Information on investment opportunities



Connections to relevant organisations in the investment ecosystem



Support for investors, from set-up assistance to facilitation of incentives



Introduction to strategic partners



Start your
Investment journey
with us!



Invest Qatar

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For more Information, please contact us at info@invest.qa
www.invest.qa

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Our investor relations team is ready to support you through the investment process to ensure your long-term success in Qatar.

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